



**Supporting you  
in your transformation**

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## ABOUT US



**Smaïn  
ABDELMERAIM**  
Founder  
of AFIACARE

Smaïn has an expertise in the healthcare industry, acquired after training as a biomedical engineer at Polytech Lyon in 2008 and through 14 years of experience in deploying medical devices in hospitals and clinics.

A graduate of HEC Paris, he is the founder of AFIACARE, a consulting and coaching company. AFIACARE supports hospitals and clinics in their transformation, through consulting missions in health engineering, both IT and biomedical.

## MISSION COMPANY “LOI PACTE”

“Enable healthcare professionals to improve the efficiency and quality of care for patients for more inclusive healthcare.”



**SUSTAINABLE DEVELOPMENT GOALS**



AFIACARE  
in partnership  
of UTC Compiègne  
and Bip Humanitaire



Management coaching on certification recommendations HAS criterion 3.3-04: Team leaders benefit from management training or coaching

AFIACARE proposes different coaching offers in face-to-face and hybrid formats:

**Coaching\***  
**10 hours**

—  
10 sessions of 1 hour  
in person or online

*\*adaptable on request*

Included in each formula:

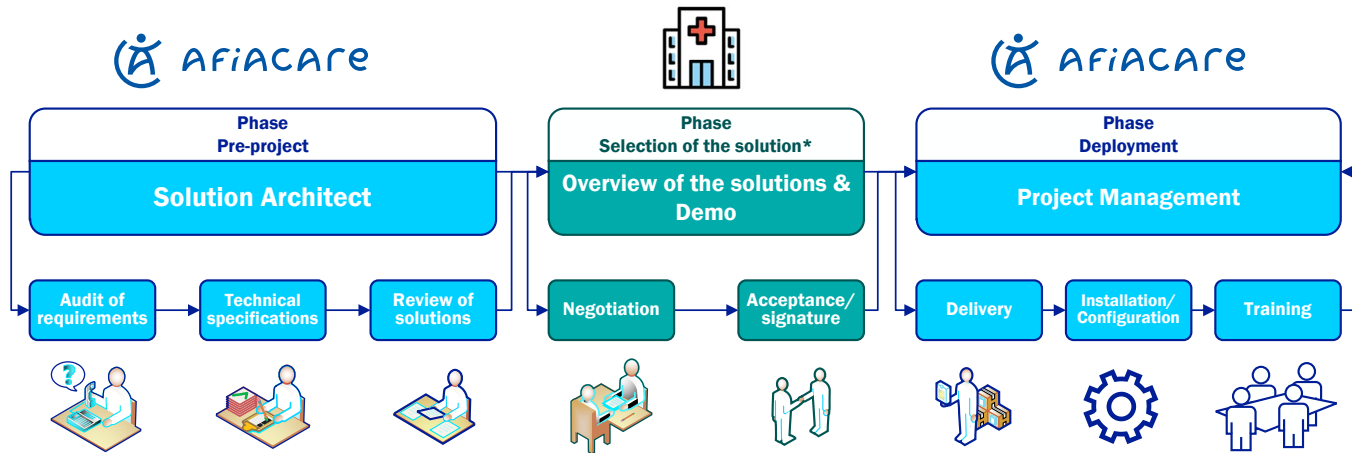
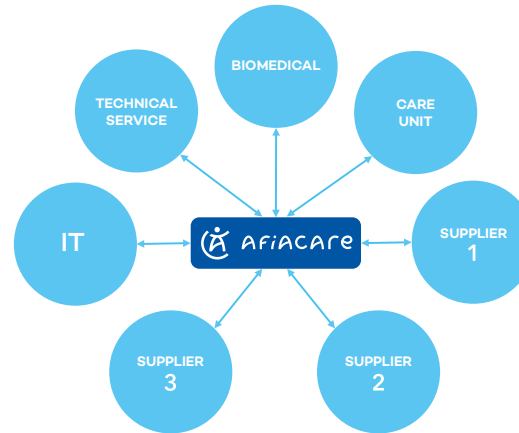
- An 1 hour interview with the prescriber
- An 1 hour interview with the coachee
- Twice 1 hour and 30 minutes tripartite opening and closing meetings (prescriber • coachee • n+1 and/or HR)

**Certified Executive Coach– HEC PARIS**

# CONSULTING

AFIACARE's expertise is both **biomedical and in IT** to support you in the pre-project phase and the deployment phase of your **digital and organizational transformation**. AFIACARE offers consulting services in **project management and project implementation**.

**A single contact for the connection of your biomedical devices to the Electronic Patient Record EPR.**



*\*The decision is made by the hospital, AFIACARE can't be involved in the choice of the solution*

## Pre-Project Consulting Assistance with pre-project study

- Upstream project definition and management
- Definition of the project goal, timeframe and cost
- Definition of the care unit's needs
- Biomedical and IT audit of existing installations
- Definition of the best technical solution with the different suppliers
- Definition of the service continuity plan (IT)

## Project management To support project implementation

- Technical implementation of the project
- Coordination and monitoring of project deployment
- Execution of the project's requirements
- Budget and timeline monitoring
- Follow-up of upgrades and maintenance projects
- Consulting on maintenance projects and future upgrades

# MAINTENANCE



Our expertise allows us to offer you preventive maintenance, on-site and at the bedside, according to the manufacturers' recommendations on the devices:

### MONITORING

- Patient monitor
- Cardiotocograph
- External defibrillator
- Electrocardiograph

### INCUBATOR

- Open incubator
- Closed incubator

### INFUSION

- Syringe pump
- Infusion system



## Per device

Quote per unit:  
Annual preventive maintenance

or

## Day rate

For 6 devices:  
Annual preventive maintenance